ADVERTISING CONTRACTS REPORT

RADIO ADVERTISING SPOTS							
ZONE	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL	IMPRESSIONS	
ABD	320	860	860	195	2,235	10,575,000	
С	158	800	524	614	2,096	N/A	
E	1,190	1,179	806	806	3,992	22,272,914	
FG	0	1,252	1,366	469	3,087	11,447,346	
HJ	143	838	365	78	1,424	N/A	
IK	549	388	375	438	1,750	71,530,375	

BILLBOARD/BUS SHELTERS ADVERTISING SPOTS							
ZONE	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL	IMPRESSIONS	
ABD	3	24	25	25	77	33,176,940	
С	0	51	54	4	109	N/A	
E	53	49	41	32	175	17,258,933	
FG	10	10	31	19	70	9,360,157	
HJ	19	39	20	0	78	N/A	
IK	48	48	48	48	192	N/A	

SOCIAL MEDIA ADVERTISING								
	PLATFORM	IMPRESSIONS	CLICKS	VIEWS				
OCTOBER	Google	4,889,392	28,636	413,813				
	FB	88,137	1,468	541				
	Total	4,977,529	30,104	414,354				
NOVEMBER	Google	13,781,079	172,143	196,958				
	FB	1,946,837	19,279	141,525				
	Total	15,727,916	191,422	338,483				
DECEMBER	Google	258,363	359	120,370				
	FB	3,218,279	89,316	64,561				
	Total	3,476,642	89,675	184,931				
TOTALS	Google	18,928,834	201,138	731,141				
	FB	5,253,253	110,063	206,627				
	Total	24,182,087	311,201	937,768				

Impressions--the total number of times social media browsers have been showed your content.

Clicks—frequency in which a visitor clicked on your content.

Views—number of views your content gets on social media.

PRINT ADVERTISING							
	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL	REACH	
CCN	298	596	608	644	2146	4.2+ million/week	
CDN	48	96	96	96	336	13.2 million/week	
					2,482	17.4 million/week	

CCN--California Community Newspapers
CDN--California Daily Newspapers

ETHNIC MEDIA ADVERTISING							
10	141	7	1	81	3.3 Million		
Languages	Media	Briefings/	Advertorial	Stories	Impressions		
	Outlets	Forums	Campaign	Written			
Arabic,	Publishers,	Conversations	Messaging		Amplified ethnic		
Chinese,	Editors, and	that brought	through		media outlets,		
English,	reporters	journalists,	multiple		messages reached		
Japanese,	from across	activists and	languages and		millions of		
Khmer,	the state	average	multimedia		residents.		
Korean,	participated.	citizens	platforms.				
Russian,		together.					
Spanish,							
Thai, and							
Vietnamese.							